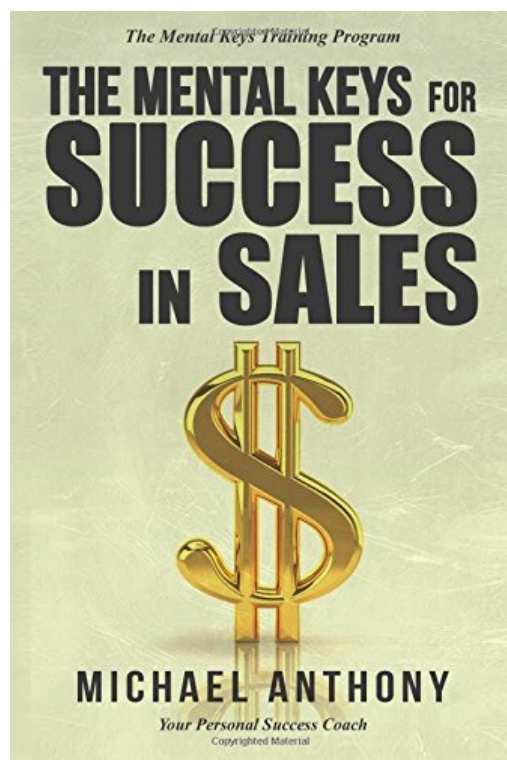


# Epub Download The Mental Keys For Success In Sales: The Mental Keys Training Program Read Online



## Book details

- Author : Michael Anthony
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## Book Synopsis

â€?THIS BOOK IS A GAME CHANGERâ€? Do you have a strong desire to increase your sales and an open mind to try new ideas? If you do, selling will never be the same after reading Michael Anthonyâ€™s, â€œThe Mental Keys For Success In Salesâ€?. Please note that â€œThe Mental Keys For Success In Salesâ€? supersedes my previous book â€œMental Training For Success In Salesâ€?. Everything is the same except for the new title. All of the 5 Star Reviews for "Mental Training For Success In Sales" apply to both books. Some are included below. Â  "Michael has accomplished in just 100 pages what tens of thousands of dollarsÂ  and countless hours of corporate sales training cannot." -William Foley, 5 Star Review â€œThis is a life changing book. I have used many of the best, time-tested, as well as current sales training books and methods to train thousands of sales people in my 34-year technology career. â€œThere are so many great books and ideas. However, after reading â€œThe Mental Keys For Success In Salesâ€?, if I were to be told I could only have one book to train and ensure the success of my sales organization, then without a doubt that ONE BOOK would be this book by Michael Anthony." -Lee Fogle, Vice President at GenpactÂ  Â  Olympian s have used Michael s insights to win Gold and Silver Medals in the Olympics. Thousands of golfers are using them to lower their score. Now, you can have access to these same secrets and increase your sales. This book makes selling much easier and more productive by eliminating your negative inner dialogue that is costing you sales. Donâ€™t take my word for it. Read this short book and find out for yourself. Â  â€œMichael, I have your (mental keys golf) book and have been working hard on all of your principles you talk about. I can say that you relate better to me than any of the other Psychologists and books I have read on the mental aspect of life/golf. Â  Â  â€œThat means--Deborah Graham/Jon Stabler--who are good friends of mine, Chuck Hogan, Bob Rotella, Norman Vincent Peale, Maxwell Maltz, Zig Ziglar, Anthony Robbins, Robert Coop, Guy Fasciana, James Allen, Ben Hogan, Og Mandino, Patrick Cohen, Robert Winters, Johnny Revolta, William James, Napoleon Hill, etc....Â  Â  â€œNot that all those people didn t help me arrive at where I m at, but that you have a way of saying things in a way that one can actually put into practice. Thank you!!!!â€?Â  -Todd Sandow, PGA Professional,

Golf Course Owner. Now, with his *The Mental Keys For Success In Sales*, the sales world has a valuable guide for handling the many negative emotions experienced while selling. This book will allow you to take advantage of your true potential and the many opportunities available in sales! This is not an A to Z sales training book. This is the book that must accompany those training books. Mental training is not included in most sales books, courses, or training programs. Finally, It's HERE! Work on your product knowledge, company specific sales skills, and study *The Mental Keys For Success In Sales*. If you do, you will become the salesperson you desire to be. -From the book's Foreword by Jeff Taylor, 25-Year Veteran in the Field of Sales

The secret to success in selling and sports is to always maintain a positive attitude no matter what challenges you face. How to do this, and much more is explained in *The Mental Keys Training Program* revealed in Michael's book. It will reduce your downtime and missed opportunities caused by your negative emotions while selling. This book takes the bumps out of the up and down emotional roller coaster ride of sales.

Bottom Line: Reading this book will increase your success and sales.

P.S. If you are a Sales Manager or Sales Trainer, why not help your sales team increase their sales? All you have to do is email your sales reps and recommend that they read this book. If you do, you will absolutely love the results.